



Frank Hellmuth Background

At Falcon Commercial Real Estate (Falcon CRE), Frank's primary focus is Investment Sales, Brokerage, Development and Consultant services. Acquisition opportunities include industrial and medical office properties. Brokerage services include industrial, office, retail and land transactions in North Carolina and South Carolina. Consultant services include site selection, due diligence, financial analysis, strategic planning and development project management.

Prior to working with Falcon CRE, Frank was responsible for all office Corporate Real Estate transactions in the Mid-Atlantic and Southeast markets at Wells Fargo. The office portfolio consisted of over 20 million square feet of internally owned and leased properties.

At Wachovia, Frank created a New Branch Development team focusing on the acquisition and construction of new bank branch locations. Markets included the east coast from New York City to Florida, as well as markets in Texas, Arizona, Colorado and California. Over a 6 year period, 600 new branch locations opened at Wachovia. Responsibilities also included site selection, property acquisition, real estate analysis, process flow and construction on behalf of the General Bank.

Frank was responsible as a Regional Manager for all real estate properties in North Carolina and South Carolina at First Union. He managed a staff of approximately forty-five professionals focused on transactions, property management and project management. Frank was also a member of the Strategy group and Relationship Management group that focused on Corporate Businesses.

Frank was also a Partner and Senior Vice President of Craig Davis Properties, a real estate development company located in Raleigh, NC. Responsibilities included the entire development process, investment analysis and relationship management with primary focus on industrial properties. Development of over 2.5 million square feet of industrial and office properties occurred during a 10 year period. Frank was also responsible for master planning a 1,800 acre parcel which he named Brier Creek.

As a consultant at Booz Allen & Hamilton, Frank had responsibility for facility planning and manufacturing process analysis for government clients including NASA and the U.S. Air Force. Non-government clients included United Technologies. Frank was also an Industrial Engineer and Facilities Manager for various technology companies.

Certifications: Broker in Charge in North and South Carolina, Charlotte Region Commercial Board of Realtors